

# When deals

hinge on the right financing,  
I make sure the **financing**  
**is right.**



Lenders and borrowers count on me  
to iron out complex deal financing  
And see it through its life cycle.  
Connecting the dots—and people—to get past issues  
and reach a favorable agreement.  
Taking in the big picture while attending to  
critical details.  
Advising on structures.  
Negotiating and documenting terms.  
Building collaborative relationships on both sides  
of the deal to drive to a successful close.  
Staying committed and attentive  
as the transaction plays out.  
From origination to repayment or refinancing,  
through workouts or distress.  
Protecting their interests and offering creative  
solutions, whatever the future might hold  
And however the next deal unfolds.

I'm **ROSS KIRCHICK**.  
I'm on your team.

## MY BENESCH MY TEAM

- > Chair, Commercial Finance & Banking Practice Group
- > Represents banks, financial institutions, borrowers (profit and not-for-profit) and investors in commercial lending and finance transactions.
- > Extensive experience in loan documentation, modification, maintenance and administration as well as workouts and recapitalizations in a wide range of complex financing structures.
- > Particular emphasis on health care lending, asset-based lending, private equity and acquisition financing.
- > 216.363.4449 | [rkirchick@beneschlaw.com](mailto:rkirchick@beneschlaw.com)

 **Benesch**

[www.beneschlaw.com](http://www.beneschlaw.com)