E-NEWS AND EVENTS FROM BENESCH

Winter 2016/2017

IN MEMORIAM

Remembering our friend and colleague



JAMES M. HILL 8/30/53 – 12/13/16

We are deeply saddened to note the passing of our longtime partner, colleague and friend, James M. Hill.

Jim was a partner at Benesch for nearly 30 years, having joined the firm in 1987. He served as Benesch's Managing Partner from 1999 to 2007 and was instrumental in growing the firm.

Above all, Jim was a consummate deal maker with exceptional business acumen. He focused his practice on publicly and privately held growth companies in addition to representing equity funds, mezzanine funds and family offices. Jim built a nationally-recognized private equity practice. He especially enjoyed working with family-owned business, having grown up in a family-owned building materials manufacturing business. He was very active and valued as a strategic advisor to companies as they evolved, and sat on a number of boards of directors.

Jim was always eager to do deals and build relationships to help clients. He truly was a leader in client service and an excellent lawyer who kept in touch with all legal industry trends.

Jim perennially earned recognition from The Best Lawyers in America® and was selected by Chambers USA as a 2015 Leader in his Field (Corporate Law and Mergers & Acquisitions).

Jim most recently served as Vice Chairman of Benesch, Chair of its Private Equity Group, an Executive Committee Member, and an active and practicing member of its Corporate & Securities Practice Group. Jim frequently spoke at national conferences.

All of us in the Benesch family mourn Jim's passing and extend our deepest sympathies to his wife, Freda, and their children and grandchild. Jim left big shoes to fill, and we will work hard to honor his many contributions to the firm by building on his strong platform of growth and continuing his legacy of excellence.

Congratulations to Gary Bilchik on His Retirement After 36 Years With Benesch



Gary Bilchik

In 1980, a small Cleveland law firm called Elden & Ford merged with Benesch, and Gary Bilchik began his 36-year career with the firm. During his tenure with Benesch, Gary crafted a successful career in estate planning and probate law by

cultivating meaningful relationships with his clients. With that in mind, and after much consideration, Gary has decided to retire at the end of 2016. He has worked hard these last few years, knowing this day would come, to prepare our estate planning and probate group to handle all of his clients' needs.

We wish Gary and his family all the best as they start the next chapter of their lives.

How do you plan to spend your retirement?

"We're going to travel and spend time with our children. We'll be in Bonita Springs, Florida, during the early part of next year. My daughter lives in Maryland and my son in California, and each have two children of their own. We plan on spending time with them when we can."

What will you miss most about Benesch?

"That's easy, I'm going to miss Marianne, who has been my assistant the full 36 years. We are the longest-running attorney-assistant pair at the firm."

Is there a client story that stands out in your mind? "I've had quite a few characters actually, but one does stand out. I had a client who kept tigers and lions in his back yard. Eventually the city forced him to contribute them to the Columbus Zoo."

Do you have any advice for young lawyers?

"When you're dealing with your clients, especially in estate planning, try to put yourself in their shoes. Make sure they understand your advice, and why you are giving that advice. Is it the same advice you would be giving a family member? And make sure that you are listening to their needs, and not what you think their needs should be."







U.S. News/Best Lawyers® "Best Law Firms" 2017

Benesch is pleased to announce that it received first-tier rankings in 20 national and metropolitan categories in the 2017 U.S. News/Best Lawyers® "Best Law Firms" rankings.

Additionally, the firm was named "Law Firm of the Year" in Transportation Law. "Law Firm of the Year" designations are based on law firms' overall performance in a given practice area and represent a significant showing in the 2017 U.S. News/Best Lawyers® "Best Law Firms" research. Overall, the firm was ranked in 45 national and metropolitan categories.

The rankings are based on an evaluation process that includes client and lawyer evaluations, peer review and a review of additional information provided by law firms as part of the formal submission process.

A list of all metropolitan first-tier rankings for Benesch can be found **here**.

U.S. Transportation Secretary Appoints JonathanTodd to FMCSA Advisory Committee

Benesch is pleased to announce that Jonathan Todd, an attorney in the firm's Transportation & Logistics Practice Group, was recently appointed by the U.S. Department of Transportation Secretary Anthony Foxx to serve as an industry representative on a Federal Motor Carrier Safety Administration (FMCSA) Advisory Committee. The Committee, known as the Household Goods Consumer Protection Working Group, is required by the Fixing America's Surface Transportation (FAST) Act. It is tasked with recommending improvements to communications advising professional movers and consumers regarding the federal regulation of interstate moving, as well as reducing and simplifying required documentation and paperwork.

Best Lawyers in America® 2017

Best Lawyers in America® 2017 has named 56 Benesch lawyers to its annual rankings list. Four Benesch lawyers were also recognized as Best Lawyers® 2017 "Lawyer of the Year," a distinction given annually to a single outstanding lawyer in each practice area and designated metropolitan area. Those named "Lawyer of the Year" are:









Pictured left to right: CLEVELAND – <u>Barry Miller</u>, Litigation–Construction; <u>Doug Haas</u>, Securities Regulation; <u>Rich Plewacki</u>, Transportation Law; <u>INDIANAPOLIS</u> – <u>Jim Schwarz</u>, Real Estate Law The full list of Benesch attorneys named can be found <u>here</u>.



For the third time in four years, Benesch has been named **Law Firm of the Year** in **Transportation Law** in the annual U.S. News & World Report/Best Lawyers® "Best Law Firms" ranking. Only one law firm per practice area in the U.S. is receiving this recognition, making this award a particularly significant achievement. This honor would not have been possible without the support of our clients, who both enable and challenge us every day, and the fine attorneys of our Transportation & Logistics Practice Group. Their knowledge, insights and dedication to serving our clients are valued and respected at Benesch—and clearly far beyond.

Benesch's Transportation & Logistics Practice Group has the capability to maximize growth, enhance profitability and minimize risk for anyone involved in this dynamic industry. Carriers of all modes of transportation (motor carrier, rail, air and maritime), third-party intermediaries (transportation brokers, freight forwarders, intermodal marketing companies, etc.), warehouse operators, shippers and consignees benefit from Benesch's seamless and comprehensive "end-to-end" experience. For more information and a complete list of members in our Transportation & Logistics Practice Group, please visit www.beneschlaw.com/Transportation&Logistics.



www.beneschlaw.com

WINNERS IN 2014, 2016, 2017

MY BENESCH MY TEAM

The U.S. News & World Report/Best Lawyers® "Best Law Firms" rankings are based on an evaluation process that includes the collection of client and lawyer evaluations, peer review from leading attorneys in their field and review of additional information provided by law firms as part of the formal submission process. For more information on Best Lawyers, please visit www.bestlawyers.com.



Benesch Ranks in BTI Litigation Outlook 2017

Benesch has been ranked in the top 15% of all law firms for Class Actions in *BTI Litigation Outlook 2017*. Firms in this report are the ones corporate counsel are currently turning to for their most pressing litigation needs.

BTI Litigation Outlook 2017 is based solely on in-depth telephone interviews with leading legal decision makers. This comprehensive analysis trends data from more than 4,300 corporate counsel client interviews conducted over the span of 17 years. Each year, BTI reached out to a sample of legal decision makers at large organizations with \$1 billion or more in revenue.

Benesch Attorneys Recognized as Benchmark Litigation Stars



Joseph Castrodale





Yelena Boxer Gregory Phillips

Joseph Castrodale and Yelena Boxer have been recognized in the 2017 edition of *Benchmark Litigation* as "State Litigation Stars," and Gregory Phillips has been recognized as a "State Litigation Future Star," designations given to those individuals who were

Benesch is pleased to announce that

recommended consistently as reputable and effective litigators by clients and peers.

Benchmark Litigation conducts research over a six-month period during which researchers conduct extensive interviews with litigators and clients to identify the leading litigators and firms. During these interviews, researchers examine recent casework handled by law firms and ask individual litigators to offer their professional opinions on peers.

Benesch Managing Partner Gregg Eisenberg said, "In the last 18 months, we've added 30 litigators to our team, putting our litigation practice on par with the best litigation groups in the country. This recognition affirms our level of experience and bench strength, and these attorneys are entirely deserving."

30 Benesch Attorneys Named 2016 Ohio Super Lawyers®; 18 Named Ohio Rising Stars

Congratulations to all of the Ohio Super Lawyers® and Rising Stars. Super Lawyers® selects attorneys using a patented multiphase selection process that combines peer nominations and evaluations with independent research. Each candidate is evaluated on 12 indicators of peer recognition and professional achievement. Selections are made on an annual, state-by-state basis. The objective is to create a credible, comprehensive and diverse listing of outstanding attorneys that can be used as a resource for attorneys and consumers searching for legal counsel. The full list of Benesch attorneys named can be found here.

Jared Oakes Ranked in Urban Land Institute's 40 Under 40



Jared Oakes

The Urban Land 40 Under 40 represent the best young land-use professionals from around the globe, as selected by members of the Urban Land Institute. ULI is a member-supported nonprofit research and education organization dedicated to providing leadership in the responsible use of land. Congratulations, <u>Jared!</u>

Peter Kirsanow Meets With Donald Trump



On November 19, Peter Kirsanow was watching Ohio State football when he received a rather important phone call. Peter, a labor and employment partner with Benesch, was asked by a member of President-elect Donald Trump's transition team to meet with Mr. Trump in New Jersey. Peter may have grumbled about missing the game, but only for a second; the consummate professional was soon on a plane to New Jersey. He and Mr. Trump discussed labor and employment issues, and it's possible that he was being vetted for a role in the new administration. He is a current member of the U.S. Commission on Civil Rights, and was appointed by President George W. Bush as a member of the National Labor Relations Board.





The RNC in CLE

From July 18 to July 21, Cleveland played host to the Republican National Convention (RNC). During that time, the Benesch offices served as the American Israel Public Affairs Committee's (AIPAC) temporary headquarters. AIPAC board members from around the country held meetings with many Republican national

leaders, including New Jersey Governor Chris Christie, former Speaker of the United States House of Representatives Newt Gingrich, Utah Senator Orrin Hatch, Wisconsin Governor Scott Walker, South Carolina

Senator Tim Scott and former United Nations Ambassador John Bolton.

The AIPAC provided a special briefing to Benesch attorneys at the conclusion of the convention. It should be noted that the Benesch liaison to the AIPAC during the RNC was **Rob Zimmerman**, a local Democratic elected official. See? We *can* all get along.





Legal Innovation Roundtable - Chicago

On November 10, Benesch hosted 40 in-house counsel from national Fortune 500 companies in what was a very thought-provoking discussion regarding innovation in the practice of law. **John Hoak**, Of Counsel with Benesch, welcomed the participants to the Roundtable and addressed some of the challenges the industry is facing and will continue to face if we don't start thinking, and acting, more innovatively.

The topics included: insight into the practice of law in 10 years, by Professor Daniel Katz of Illinois Tech-Chicago Kent Law School; legal technology trends, by Stephanie Corey, General Counsel of UpLevel Ops and Jerry Justice of Benesch; e-discovery solutions, by Melissa Zujkowski of Flex and Jeff Niemczura of Benesch; legal process outsourcing, by Matthew Todd of Elevate Services; effective pricing models, by Bobby Psaropoulos of Eaton and John Banks of Benesch; and attracting and retaining a diverse workforce, by Laura Nyquist of Teradata, Loretta Cecil of McKesson Corporation and Kal Shah of Benesch. We would like to thank everyone who came and made this event a great success.



5th Annual General and In-House Counsel Awards

On December 7, Benesch and Crain's Cleveland Business honored those who comprise Northeast Ohio's outstanding legal community with the 5th Annual General and In-House Counsel Awards. The award recognizes world-class law professionals from industries of all sizes who are leading their organization's growth, strategy and success. To view the full list of recipients, click here.



Bears on Patrol

Each year, law firms in Indianapolis hold the annual Bears on Patrol Challenge to benefit the Indianapolis Metropolitan Police Department, Marion County Sherriff's Department, Indianapolis Fire Department and Indianapolis EMS. Firms participate in a friendly "competition" to try to collect the most teddy bears. Local firefighters and law enforcement use these teddy bears to comfort children who have been going through trying events. Great work by our Indy office!





Frank Carsonie Named One of the Top Healthcare Transactions Lawyers of 2016



Frank Carsonie

Benesch is pleased to announce that <u>Frank</u> <u>Carsonie</u> was named a Leading Lawyer as one of the Top Healthcare Transactions Lawyers of 2016 by The Ambulatory M&A Advisor. This list

designates the healthcare transaction lawyers who have achieved a high degree of recognition and success within their field. These individuals were nominated by clients, colleagues and other service professionals within the healthcare transaction field. Recipients of the Leading Lawyer award are employed full-time at a law firm, have partner status or above, have 10 or more years of experience with healthcare transactions and practice with a focus on M&A.

Andi Metzel Admitted as Life Fellow of Indiana Bar Foundation



Andi Metzel

Benesch is pleased to announce that <u>Andi Metzel</u> was admitted as "Life Fellow" of the Indiana Bar Foundation at the Indiana Bar Foundation's 2016 Recognition Dinner. Fellows are recognized for

professional, public and private careers that have demonstrated outstanding legal ability and devotion to the welfare of their community, state and nation as well as to the advancement of the legal profession. Congratulations, Andi!



New Professionals

A Growing Commitment

Benesch continues to grow in both size and capability. In 2016, we welcomed 40 new attorneys including 10 in our newest location, Chicago—and we're not done yet. It's all part of our ongoing commitment to continuously enhance the quality of service we provide to our clients. They deserve it—and so do you. How can we help?





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Proud to be a winning team from a winning town.



TOP TALENT MAKES A TOP WORKPLACE.

Benesch has been named a 2016 NorthCoast 99 winner as one of Northeast Ohio's 99 best places to work, marking the 14th time the firm has been honored. We've also been recognized by The Plain Dealer as a NE Ohio Top Workplace for 2016.

While the accolades are great, what's even greater is the team that makes them possible. Our firm has been growing by leaps and bounds, including opening our latest office in Chicago. Our success wouldn't be possible without the people who step through our doors to come to work every day. We're proud of our wins, and of the team that earns them.





We are Benesch. Are you? We are Benesch. Benesch MY BENESCH MY TEAM NOW NOW

Hiring/Open Positions

The Benesch Team is currently seeking candidates for the following positions and office locations. If you have any questions or would like to submit a resume or refer a candidate, please contact Laura Dutt, Director of Talent Acquisition and Development, ldutt@beneschlaw.com.

Cleveland

Real Estate & Environmental Mid-/Senior-Level Associate Corporate & Securities Associate Affordable Housing Attorney, Real Estate Practice Group Corporate & Securities Associate, Securities Focus

Columbus

Affordable Housing Attorney, Real Estate Practice Group Corporate & Securities Partner or Of Counsel

Indianapolis

Health Care Attorney
Real Estate Attorney
Real Estate Associate
Corporate & Securities Partner or Of Counsel



Have you checked out our free recruiting app? Apportunity[®] provides details on our open legal positions as well as other resources for law school students and lateral attorneys interested in a job at Benesch. Users can download this app to receive a push notification the instant an attorney position opens at the firm. Follow this link to download it on iTunes now.



Benesch B-TV

Visit the Benesch YouTube Channel, B-TV, at http://www.youtube.com/user/BeneschVideos or go to the Benesch homepage at www.beneschlaw.com, scroll down to the bottom of the screen under "What's Trending" and click on the B-TV icon. You can also simply go to YouTube.com, and search for Benesch Law to view topical videos on timely legal issues.



Upcoming Events

Transportation & Logistics in 2017: If You Don't Know Where You're Going, You Might Not Get There!

Columbus Roundtable of the Council of Supply Chain Management Professionals Annual Transportation Panel

Marc S. Blubaugh

January 12, 2017 | Columbus, OH

Emerging Issues in Telemedicine

New Jersey State Bar Association, Health Law Section Daniel Meier

January 12, 2017 | New Brunswick, NJ

The Role of State and Federal Agencies in Post-Acute Care

LeadingAge—BELTSS 2017 Core of Knowledge

Janet K. Feldkamp

January 16, 2017 | Lewis Center, OH

Understanding Contracts

Association of Drilled Shaft Contractors—Field Managers School Richard D. Kalson

January 18, 2017 | Dallas, TX

Corruption and Its Impact on Companies and Economies in the Asia Pacific Region

International Bar Association—Asia Pacific Forum

Robert A. Ross

February 15-17, 2017 | Mumbai

Tips for a Successful Compliance Risk Assessment and Effectiveness Review

American Health Lawyers Association

Daniel Meier

February 23, 2017 | San Diego, CA

Policy Endorsements and Exclusions

National Business Institute—Title Law: A to Z

Norman R. Newman

March 1-2, 2017 | Indianapolis, IN

Understanding Title Insurance

National Business Institute—Title Law: A to Z

Norman R. Newman

March 1-2, 2017 | Indianapolis, IN

Impacts/Considerations Relating to Landlords with Small Business Administration Tenants

ICSC Retail Development & Law Symposium

Kiamesha-Sylvia G. Colom

March 2-3, 2017 | Columbus, OH

Bundled Payments and Other Risk Arrangements for Post-Acute Care Providers

Health Care Compliance Association—21st Annual Compliance Institute Alan E. Schabes

March 26-29, 2017 | National Harbor, MD

Legal and Regulatory Updates: Keep on Your Toes for Clinical and Administrative Leaders of Post-Acute Care

Ohio Directors of Nursing Administration

Janet K. Feldkamp

March 28, 2017 | Dublin, OH

Pennywise or Pound Foolish? Best Practices in Transportation Contracting

National Shippers Strategic Transportation Council Annual Conference Marc S. Blubaugh

April 10, 2017 | Orlando, FL

Construction Contract Legal Issues

ADSC Mid-Atlantic Chapter

Richard D. Kalson

April 25, 2017 | Endicott City, MD

Well, Isn't That...Special? What You Need To Know About Representing Specialized Motor Carriers

Transportation Lawyers Association's Annual Conference

Marc S. Blubaugh

April 27, 2017 | Sante Fe, NM

Emerging Legal Issues in Long-Term Care in Post-Acute Care Facilities

American Association of Nurse Assessment Coordination Janet K. Feldkamp

May 5, 2017 | St. Louis, MO

For more details and registration information please visit our <u>events page</u> or contact Megan Pajakowski at <u>mpajakowski@beneschlaw.com</u> or (216) 363-4639.





