SPEAKING ENGAGEMENT

Collectively Coping with the Crisis | Kate Harmon

Delaware State Bar Association - CLE Webinar

SEPTEMBER 29, 2020

Speakers: Kate Hodges Harmon

Many lawyers out there are anxious. They are hurting financially, worried about future revenue, anxious about their health and the health of their staff, etc. Most legal conversations that we have nowadays eventually veer off into a discussion on how we are all coping with COVID-19. We thought this general presentation on how we are all collectively coping with the crisis would be helpful, including tips and tricks from others on how to get through this pandemic together!

- Dealing with office space leases and more
- Keeping your employees working and safe
- The numerous Covid Orders from the Court
- Handling networking during a pandemic
- Pivoting your marketing strategy
- How to meet your billable requirements
- Technological considerations
- Seeking out non-legal work to make ends meet
- Changing your negotiation style
- Examine all your forms, conflict of interest strategy, etc.
- Big Firm considerations
- Small Firm considerations
- Pro bono services during the pandemic
- And much more!

REGISTER