

Benesch alumni



Sandi Murphy
General Counsel and Member
Canal Pointe Capital

**Q: When were you at Benesch and what was your position/
practice area?**

A: I was a summer associate in 1990, and then joined the firm from September 1991 to August 2000. I was a member of Benesch's corporate department.

Q: What is your current position and company?

A: I am Managing Director and General Counsel of Canal Pointe Capital LLC, a private equity investment firm. I also serve as General Counsel & Corporate Secretary for several of our portfolio companies, including First Communications, a technology solutions provider, and Summit Advantage, a business process outsourcing/call center business.

Q: What do you enjoy most about your career?

A: I enjoy the diverse nature of the work and interaction at all levels afforded in a corporate environment. I continue to handle transactional, governance, finance and securities work, and at the same time, I work daily with business teams at all levels of the organization to achieve operational goals.

**Q: What is one interesting project you've recently handled?
Or one significant achievement you'd like to highlight?**

A: I've recently helped establish several startup companies. This startup work presented complicated and new challenges that took me out of my comfort zone, but at the same time presented opportunities for uniquely rewarding accomplishments.

**Q: What is one thing you learned at Benesch that has
benefitted you ever since?**

A: My mentors at Benesch taught me that success requires honing fundamental legal and business skills, working hard, and embracing mistakes as learning opportunities.

**Q: What is your favorite memory of your time working at
Benesch?**

A: My favorite memory of Benesch is the people; I have many lasting friendships and fond memories of the camaraderie and good times we had working and playing hard together.

**Q: What advice would you give to a new attorney who has
just started his or her legal career?**

A: Trust and character are everything, so never compromise your ethics even if it means standing alone.

**Q: Is there any news or updates about your personal or
professional life that you would like to share with your
fellow Benesch alumni?**

A: My daughter Raina just turned 16 years old, which will surprise those who remember the Benesch conference room baby shower.