MY BENESCH MY TEAM

HELPING PHYSICIANS
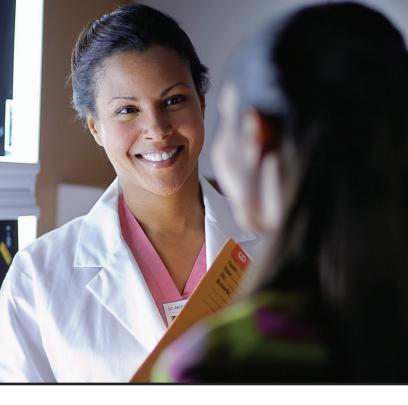## Succeed

▶**Benesch**
Attorneys at Law

When it comes to the practice of medicine or osteopathy, any general corporate law firm can provide physicians with at least some of the legal services they need. But the Benesch Physician Team can give physicians more of what they need. Our health care attorneys can position your practice for success, using their industry knowledge and more than 100 combined years of experience to ensure that you structure your business so that it is legally sound and fiscally viable.

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Decades of Experience

Being a physician is not easy. Paperwork and record-keeping requirements seem to increase with each day, not to mention the myriad of other administrative challenges brought on by government agencies and private insurance companies alike. In the midst of trying to ensure that patients get the highest quality of care possible, physicians can only watch as the level of reimbursement they have historically enjoyed is steadily attacked and eroded.

To protect their bottom line, physicians need ways to leverage their expertise and find additional revenue opportunities. They can establish group practices, integrate current groups into larger group practices, develop ancillary services, and form and participate in joint ventures. In addition, many physicians and practices are exploring alternative management and revenue cycle systems and adoption of new technology to improve practice efficiencies. But given the highly regulated nature of the industry, physicians must be very careful with how they take on those revenue-increasing endeavors.

Protecting Your Practice

Our experience can help ensure that you and your practice are well-protected. Benesch attorneys have intimate knowledge of the inner workings of and constraints in the health care industry. We know what questions to ask, and when and where to ask them. While a business endeavor may appear sound on the surface, our attorneys know they must first analyze its purpose, identify how well it fits with your goals and the goals of your practice and assess the legal risks before they advise you on the soundness of the endeavor. We make sure that your practice will benefit from the arrangement in a way that complies with applicable health care laws and regulations.

Customized Approach to Service

With the Benesch Physician Team, you and your practice will benefit from a full range of legal services required by most physicians. On the business side, we help set up practices, handle group and joint ventures and handle mergers. On the compliance side, we help structure arrangements for compliance with applicable laws and regulations, and help practices establish and implement both corporate and HIPAA compliance plans. If regulators come knocking, we can assist you and your practice with internal reviews and audits, as well as negotiations with regulators, should there be any allegations under the various fraud and abuse laws. We can represent you and your practice in legal disputes, including licensure and disciplinary matters. Moreover, we can assist you and your practice in business transactions. We also offer credentialing and physician licensure services and assist clients in acquisitions, dispositions, restructuring and reorganizations, leases, financings, and development and construction.

The Benesch Physician Team

The Benesch Physician Team works closely with our physician clients to deliver exactly what they want and need. We staff projects with appropriately qualified attorneys and paralegals to ensure efficient and cost-effective delivery of legal services.

Our attorneys are uniquely positioned to help you and your practice achieve your vision and find success in this dynamic industry. To find out more about the Benesch Physician Team, contact one of our attorneys today.

www.beneschlaw.com

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