



MY BENESCH MY TEAM

# INSURANCE PROTECTION

Every Step of the Way



Benesch's Insurance Group provides insurance-related representation from beginning to end. We understand that insurance is a corporate asset, to be protected and capitalized on in the best interests of your company. From evaluating your business risks and choosing the right coverage to advising and representing your company when a claim arises, our attorneys have the knowledge and experience, along with a unique and skillful approach, to protect and advance your interests. Integration is the key: We consider insurance in the context of your overall business risks to create a comprehensive, outcome-oriented strategy that protects—and benefits—you, the client.

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## FROM THE FIRST STEP

### **Policy Review, Analysis and Cost-Savings**

All businesses have their own distinct risks and liability exposures. Your goal: to eliminate, decrease or transfer those risks effectively and in a manner that adds value to your bottom line. Our insurance practice can ensure you meet those goals with an appropriate assessment of your risks, and advice concerning the purchase of correct coverage at a competitive cost.

We offer:

- Risk analysis at the time of your insurance policy purchase or renewal
- Panel counsel designation(s)
- Knowledge of qualified insurance brokers with the right experience in particular industry coverage
- Knowledge of cost-saving procedures and personnel
- Risk management procedures that will assist your company in limiting your liability exposure

Our clients know that Benesch's integrated approach is unique and offers a benefit that is immediate beginning with policy issuance and renewals. Let our combination of attorneys manage your combination of needs. From choosing the right coverage and professionals to assessing your particular risks and establishing risk reduction and cost-saving protocols, we have the knowledge, commitment and experience to represent your interests and set you up early to achieve your goals.

Benesch is here to ensure that you are protected.



## TO TRAVERSING THE PITFALLS

### **Insurance Recovery**

We represent policyholders in insurance coverage disputes and in their efforts to recover payments under their insurance policies. Sometimes, those results can be achieved through negotiations with our clients' insurance carriers. Other times, more assertive recovery methods must be deployed, such as litigation and arbitration. We are adept at both, and work closely with our clients to develop and implement strategies best suited to fulfill their insurance recovery objectives.

### *Advocacy and Leadership*

The Benesch Insurance Practice Group includes attorneys with many years of trial, appellate and Supreme Court experience. Collectively, these professionals have handled a wide variety of insurance issues and claims—from claim representation to coverage litigation between insured and insurer to mass tort and complex suit defense. The group helps you handle claims correctly, enforce the policy rights and obligations, and resolve or mitigate your potential losses through:

- Policy-focused claim submissions
- Proactive loss control measures
- National oversight of appointed insurance counsel
- Insurance coverage litigation, arbitration, mediation and other dispute resolution representation

We have the breadth and depth of experience to achieve your goals in a broad range of insurance-related matters, including:

- Agent negligence
- Agent misappropriations
- Advertising injury claims
- Bad faith
- Bankruptcy coverage analyses
- Business interruption
- Construction
- Directors & officers
- Employer's stop-gap and intentional tort
- Environmental
- Employment-related practices
- Life, health and disability
- Long tail torts, including asbestos, lead and benzene
- Medical malpractice
- Sales practice complaints
- Trade dress and infringement

Benesch's approach is expedient and efficient. We devise a strategy around early evaluation of the situation and resource estimates that realistically reflect what it will take to achieve mutually agreed-upon objectives.

Our ability to tailor a winning approach derives from our experience in analyzing, assessing and litigating claims involving policies such as:

- Commercial general liability
- EPLI
- Professional liability
- Property
- Garagekeepers liability
- Bonds
- Errors and omissions liability
- Director and officers liability
- Life, health and disability

And under circumstances as far reaching as:

- Insolvency
- Bankruptcy and receivership
- Multistate and multinational law
- Mergers and acquisitions
- Multinational insurance fraud investigation and prosecution



Benesch has been providing sophisticated legal and business advice to regional and national middle market and emerging companies, public companies, entrepreneurs, venture capitalists and private equity funds and their portfolio companies since 1938. We are committed to building relationships with clients, and strive to be counselors, advocates and partners in all aspects of a transaction or litigation issue. Playing an instrumental part in clients' successes is the goal of each member of the Benesch team. Today, we have offices in Cleveland, Columbus, Philadelphia, Shanghai and Wilmington.

### **Principal Practice/Industry Areas**

- Business Reorganization
- China Group
- Commercial Finance and Banking
- Employee Benefits & Compensation
- Construction
- Corporate & Securities
- Estate Planning & Probate
- Franchising
- Health Care
- Insurance
- Intellectual Property
- Labor & Employment
- Litigation
- Polymers
- Private Equity
- Public Law
- Real Estate & Environmental
- Tax
- Transportation & Logistics





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