

ALM Features Benesch in Article Discussing Firm's Revenue Spike, Rapid Head Count Expansion

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Benesch was recently featured in ALM for its 30% revenue increase last year, with growth fueled by increased attorney head count, strong realization and balanced demand across practice areas.

Managing Partner Gregg Eisenberg highlighted the firm's broad-based success, including closing more than 400 strategic and private equity deals, handling billions of dollars in real estate transactions and seeing strong performances in healthcare, litigation and IP litigation.

Benesch's total head count grew by 18%, with a 6.8% increase in its equity tier and a 13.6% expansion of the firm's nonequity tier. The firm added 84 lawyers across all practice groups and offices, significantly strengthening its capacity to expand work for existing clients while attracting new ones.

Crediting growth in other areas, Gregg said, "It allowed us to significantly expand work for existing clients while also attracting new clients to the firm," adding that Benesch added 84 lawyers across all practice groups and offices. "It was very helpful for us, and we have a much more significant bench."

Unlike many firms prioritizing non-equity growth, Benesch continues to add top talent at all levels, including directly into the equity partner ranks. The firm is also committed to promoting younger lawyers who have built significant practices, reinforcing a long-term investment in talent and leadership.

Benesch has been strategically growing in "ones and twos" vs. mergers. "A merger is not part of our strategy," Gregg said. "We feel very bullish about our results this year and in the future and would not consider a merger. We also love our demographics at the firm and have zero succession planning issues, which sometimes drive a merger. We like our footprint and think the results speak for themselves."

This recognition underscores Benesch's strategic growth, thriving practice areas and commitment to building a deep and talented bench.

Read the full article in The American Lawyer here: [Benesch Sees Revenue Spike 30%, Amid Rapid Head Count Expansion](#)