PRESS RELEASES

Benesch Ranked Among Best Firms for Business Development by BTI Consulting Group

MARCH 26, 2026

Benesch is pleased to announce its inclusion in BTI Consulting Group's 2026 Super Listener A-Team, a new distinction that recognizes law firms excelling at business development and cultivating trusted client relationships. Benesch ranked #186 overall, underscoring the firm's dedication to understanding client goals and delivering tailored legal solutions.

This recognition is based on direct feedback from more than 350 leading corporate counsel, who evaluated firms on the behaviors that drive new business and deepen client trust. BTI identified six key areas that set top-performing firms apart: super listening, anticipating client needs, providing innovative solutions, demonstrating creativity, educating clients and co-solutioning. Benesch was specifically recognized for ranking among the firms that outperform the majority in turning client conversations into trusted relationships and new business.

"We're honored to be recognized among such distinguished firms for our commitment to delivering outstanding client experiences," said Managing Partner Gregg Eisenberg. "At Benesch, our clients' interests and needs are always our top priority. Through our BeneschEDGE program, we continually strive to enhance the way we serve our clients and collaborate as a team to provide differentiated service."

This award follows Benesch receiving the 2026 Platinum Excellence in Client Experience Award from ClearlyRated (formerly Client Savvy). In 2025, Benesch became the first law firm ever to receive the organization's Gold Award.

see the super listeners