

Law Firm Management Veteran Scott Golin to Lead Benesch Strategy

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Benesch is pleased to announce that nationally renowned legal industry consultant Scott Golin is joining the firm as Chief Strategy & Growth Officer.

Scott is a law firm management professional with more than 20 years of experience focused on law firm strategy, economics, and governance. He joins the firm from Hoffman Alvary & Company where he was a partner in the Law Firm Consulting Practice.

As a consultant, Scott worked with top law firms across the country on strategic positioning and planning, firm combinations, partner compensation, succession planning, pricing and profitability, associate progression and development and other significant strategic objectives. He began his career in the Washington, DC office of Akin Gump, where he spent five years working on strategic initiatives, including economic improvement, firm expansion, pricing and profitability and special projects for firm leadership. Known nationwide as one of the legal industry's most strategic thinkers and implementers, Scott has worked closely with Benesch over the past several years as the firm launched its growth strategy that has propelled its climb up the AmLaw rankings.

"I'm excited to hit the ground running with the firm. Having worked closely with the leadership team at Benesch over the past six years, including helping to develop the firm's most recent strategic plan, I feel like I have a strong sense of the firm's culture, practice strengths and economics. I'm looking forward to driving the implementation of various initiatives we have been working on," Scott said.

Benesch Managing Partner Gregg Eisenberg said, "We're thrilled to have Scott join Benesch. He has been an important resource and partner with us as we have grown into the firm we are today. As we look to continue our growth, we know Scott will be a critical part of the team driving our evolution. Scott brings a unique skill set to our firm, having not only the expertise in law firm strategy and management, but also having managed his own practice at Hoffman Alvary, which allows him to work with our partners and have the credibility to help individuals and the firm grow our business."