MEDIA MENTIONS

Partner Vince Nardone Quoted in Mergermarket on Why Dental Deals Are Getting Harder to Close

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Vince Nardone, co-chair of the firm's Dental/DSO Industry Team, was recently quoted by Mergermarket in an article titled *"Pulling teeth: Why dental deals are getting harder to close - Dealspeak North America."*

In the article, Vince discusses how dental service organization (DSO) deals across North America are stalling as private equity buyers grow more cautious and sellers struggle to adjust to lower valuations in a higher-cost, higher-risk environment.

Vince notes that the slowdown reflects a disconnect between seller expectations rooted in peak 2021 pricing and buyers recalibrating for today's market realities, emphasizing that deals are less often falling apart than failing to come together as returns and growth assumptions are reassessed.

Read more.