

Andrew Glickman

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Overview

A former Big Law attorney and general counsel at both public and private companies, Andrew Glickman combines extensive corporate and M&A experience with a firsthand perspective, helping clients identify opportunities and overcome hurdles. Andrew's experience spans mergers, acquisitions, private equity, capital raising, IPOs, corporate governance and outside general counsel advice.

Andrew has handled more than 100 intricate global M&A and minority investment transactions for both well-known private equity fund sponsors, including Francisco Partners, Five Arrows, Alpine Investors, FFL Partners, Knox Lane and GroundForce Partners, as well as operating companies such as Honeywell, Palmetto, Universal Music Group, Atmus Filtration Technologies, Scribd and Amplitude.

Prior to joining Benesch, Andrew was in house for a decade during which time he steered both Uber and sweetgreen through their successful IPOs. At Uber, Andrew led over 20 M&A transactions around the world, including in China, Southeast Asia, Russia, the Middle East and across the U.S. Andrew's clients appreciate his extraordinary insight and experience in handling both the business and legal sides of deals. He has also raised over $20 billion in venture capital, growth equity and debt financings, utilizing asset-backed credit facilities, private placements, convertible debt, and other customized financing techniques.

Highly regarded for his strategic know-how, creativity and deal success, Andrew has a proven ability to navigate complicated legal challenges. He is passionate about team building, mentorship and collaboration, fostering cross-functional cooperation and working seamlessly with colleagues, business partners, management teams and boards of directors to tackle even the most complex legal issues.

Representative Matters:

- Various add-on acquisitions for portfolio companies of Francisco Partners, including Merative, Accela, MyFitnessPal, and BSwift.
- Various add-on acquisitions for portfolio companies of Five Arrows, including Springbrook and KEV Group.
- Various add-on acquisitions for portfolio companies of Alpine Investors, including Medusind.
- Various strategic transactions for Honeywell, Inc., including the acquisition of SparkMeter.
- Represented Scribd, Inc. in its acquisition of Fable, a leading social reading platform known for its community-powered book clubs and reader engagement tools.
- Represented Amplitude Inc. in its acquisition of Kratful, an AI-native Voice of Customer (VoC) startup.
- Led both Uber (2019) and Sweetgreen (2021) through IPO, raising $10 billion and $350M, respectively.*
- Guided three separate carveout sales of Uber's ride-sharing and food-delivery businesses in China, Southeast Asia and Russia, respectively, to Uber's largest competitors in each of those markets, in exchange for becoming the largest minority shareholder in each of those competitors, for an aggregate deal value of approximately $40 billion.*
- Advised on Blackstone's leverage recapitalization bid for Dell, Inc., valued at approximately $24 billion during Dell's "go-shop" process after Dell signed a definitive agreement to consummate a management take-private transaction.*
- Led all aspects (business and legal) of sweetgreen's acquisition of Spyce Food, a robotic-powered restaurant company whose technology will enable Sweetgreen to automate the assembly of its ingredients in its restaurants.*
- Handled the $1 billion carveout investment in Uber's self-driving vehicle subsidiary, negotiating against Toyota, Softbank Vision Fund and Denso.*

**Matter completed prior to joining Benesch.*

Representative Matters

- Represented Cotton Patch Finance, Inc. in its sale to Local Favorite Acquisitions, Inc.
- Represented Honeywell in a spin-out transaction.
- Represented MyFitnessPal, a portfolio company of Francisco Partners, in its acquisition of Cal AI, the founder-led AI-powered calorie counting app.
- Served as legal counsel to Atmus Filtration Technologies in its $450 million definitive agreement to acquire Koch Filter. The transaction strengthens Atmus' market position by providing direct access to Koch Filter's established customer network across commercial and industrial HVAC, data centers and power generation.

- Represented Honeywell in the spin-off of its Advanced Materials business, now operating as Solstice Advanced Materials, including leading the separation workstream and contract analysis to establish Solstice as an independent, publicly traded company and supporting Honeywell's strategic transformation into three distinct industry-leading businesses.
- Represented Palmetto in its acquisition of The Cool Down, the world's leading clean lifestyle media platform, marking the first time a clean energy company has acquired a clean lifestyle platform and expanding Palmetto's reach in the home energy marketplace.
- Represented Truven by Merative, a Francisco Partners portfolio company, in its acquisition of Springbuk, a leading health intelligence solution for employers, expanding its ability to scale to meet employer needs.
- Assist Accela, Inc. in their acquisition of PermitRocket Software LLC (dba ePermitHub).

Credentials

EDUCATION

- Fordham University School of Law, J.D., *magna cum laude*
- Northwestern University, B.S., Journalism

BAR & COURT ADMISSIONS

- New York
- California

Memberships

- Charter Member, TechGC
- Board Member, The New School of San Francisco

Awards & Recognition

- Listed, Legal 500 City Elite: Corporate and M&A

News & Insights

- Benesch Partners Douglas DiMedio and Andrew Glickman Named to 2027 Lawdragon 500 Leading Dealmakers in America
  October 19, 2026 | Press Releases

- Benesch Represents Altamont Capital Partners in Sale of Cotton Patch Café
  July 2, 2026 | Press Releases
- Benesch Advises MyFitnessPal on Acquisition of Cal AI, the Viral Calorie App
  March 5, 2026 | Press Releases
- Benesch Advises Atmus Filtration Technologies on $450 Million Agreement to Acquire Koch Filter Corporation, Establishing Industrial Air Filtration Platform
  December 2, 2025 | Press Releases
- Benesch Advises Honeywell on Successful Spin-Off of Solstice Advanced Materials
  November 13, 2025 | Press Releases
- Benesch Represents Truven in Springbuk Acquisition, Offering Employers a Powerful Health Intelligence Combination
  September 11, 2025 | Press Releases
- Benesch Represents Honeywell in SparkMeter Platforms Acquisition, Modernizing Grid Infrastructure Solutions to Meet Energy Demand
  August 25, 2025 | Press Releases
- Benesch Represents Accela in Acquisition of ePermitHub, Advancing AI Capabilities for Government Agencies
  April 22, 2025 | Press Releases
- Andrew Glickman Quoted in Wall Street Journal on CoreWeave's Recent IPO
  April 4, 2025 | Media Mentions
- Andrew Glickman mentioned in Crain's New York People on the Move
  May 20, 2024 | Media Mentions

Speaking & Events

PAST EVENTS

- Sealing the Deal: Integrating Founders and Building Partnerships Post-Acquisition | Andrew Glickman
  February 27, 2025 | Speaking Engagement