

Barry J. Guttman

Cleveland
T 216.363.4547
bguttman@beneschlaw.com

Overview

Barry represents national, regional and local developers, owners, operators, lenders and investors on a broad range of commercial real estate matters across all asset classes. These include acquisition, disposition, development and debt and equity financing of single assets, portfolios of assets and real estate companies; mortgage and mezzanine financing; joint venture agreements; and leasing.

Representative Matters

- Represented a real estate investment firm in connection with its more than $250 million acquisition of over 100 veterinary clinics across the United States.
- Represented a leading owner and operator of last-mile industrial real estate in the acquisition of three industrial properties in Texas for more than $26.5 million.
- Represented a large national multi-family housing developer in the sale of an affordable housing development in Greenville, North Carolina.
- Represented a large national developer of multifamily housing in the disposition of an affordable housing property in Washington, North Carolina.
- Represented the buyer of an apartment complex in Georgia for approximately $56 million, which included obtaining an approximately $39 million agency loan and facilitating a 1031 exchange.
- Represented a large publicly traded REIT in connection with the retail aspects of an over 600-unit multifamily development in California, including a master lease with a quasi-governmental entity.

- Represented a large private equity fund in the acquisition of 12 retail properties in Ohio and West Virginia for nearly $24,000,000.
- Represented one of the largest multifamily residential developers in the country in the negotiation of a $34 million joint venture with an institutional equity provider and a $52 million construction loan for the development of a several hundred unit multifamily apartment complex in Texas.

Credentials

EDUCATION

- Benjamin N. Cardozo School of Law, 2013, J.D.
  - Member, *Arts & Entertainment Law Journal*
  - Member/Coach/Competition Writer, Moot Court Honor Society
  - Second Place Oralist, Monrad G. Paulsen Moot Court Competition, 2011
- New York University, 2009, B.A., Economics and Psychology
  - University Honors Scholar
  - President's Service Award Recipient, 2009

BAR & COURT ADMISSIONS

- Ohio

Memberships

- Member, Ohio State Bar Association
- Member, Cleveland Metropolitan Bar Association
- Member, International Council of Shopping Centers
- Member, National Association of Industrial and Office Properties
- Executive Committee Member, Jewish Federations of North America National Young Leadership Cabinet
- Member, Jewish Federation of Cleveland Endowment Fund Committee
- Past Member, Jewish Federation of Cleveland Allocations Committee
- Past Chair, Jewish Federation of Cleveland Young Leadership Division
- 2015 Anti-Defamation League Glass Leadership Class
- 2015 Mandel Symposium
- Past Chair, Fuchs Mizrachi School Alumni Association

Awards & Recognition

- Listed, *The Best Lawyers in America®* Ones to Watch, Real Estate Law, 2021-2025
- Listed, Ohio Super Lawyers – Rising Stars, 2023

Beyond the office

Hobbies

Spending time with my wife, playing basketball, listening to music, seeing musicals, watching TV, Cleveland sports…

Favorite Vacation

Honeymoon to Australia

Favorite Book

The Great Gatsby

News & Insights

- 132 Benesch Attorneys Recognized in 2025 Best Lawyers® Rankings
  August 14, 2024 | Press Releases
- Benesch Ranks in Midwest Real Estate News
  October 30, 2023 | Press Releases
- Real Estate Finance: Ohio, Practical Law State Q&A
  October 30, 2023 | Contributed Content & Presentations
- Barry Guttman interviewed by Cleveland Jewish News | "How to Choose an Attorney for a Business"
  October 30, 2023 | Media Mentions
- 3 Firms Steer $81M Chicago Mall Deal
  October 30, 2023 | Media Mentions
- Best Lawyers in America® Rankings 2024
  August 17, 2023 | Press Releases
- 16 Benesch Attorneys Named 2023 Ohio Super Lawyers; 24 Named Ohio Rising Stars
  December 21, 2022 | Press Releases
- U.S. News & World Report - Best Lawyers Rankings 2023
  August 18, 2022 | Press Releases

- Nora Cook, Barry J. Guttman, Warren T. McClurg, and Michael S. Weinstein mentioned in Crain's Cleveland People on the Move
  January 18, 2022 | Media Mentions
- Benesch's 13 New Partners featured in Law360 | "Benesch Friedlander Names 13 New Partners"
  January 6, 2022 | Media Mentions

Speaking & Events

PAST EVENTS

- Title Emergency! - Title Insurance Solutions for Your Difficult Retail Acquisition/Disposition Transaction | Barry J. Guttman
  October 16, 2020 | Speaking Engagement
- The State of the Young Professionals Community | Barry J. Guttman
  September 14, 2018 | Speaking Engagement