

Christina Hultsch

Columbus
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Overview

Christina focuses her practice on health care regulatory and transactional matters. She also advises clients on cyber-security risks and assists in addressing security incidents, ransomware attacks and post-breach response issues.

Christina has significant experience in the negotiation of a broad range of health care agreements, including IT and software purchases for all types of health care entities. She also frequently advises hospitals, physicians, health care joint ventures, ancillary providers and their boards on health care matters such as fraud and abuse compliance, mergers, acquisitions, divestitures, joint ventures, alliances, formation, financing, criminal investigations, audit responses, business contracts, Medicare, Medicaid and third-party reimbursement matters, shared savings and other payment models, software licensing, HIPAA/HITECH and state data privacy compliance, productivity compensation methodologies and clinically integrated networks.

She counsels clients in the pharmaceutical industry with regard to the manufacture, licensing and distribution of generic drugs. In her international practice, Christina supports U.S. subsidiaries of German parent companies in all aspects, including transactional, real estate, and employment matters.

A native of Germany, Christina practices fluently in English and German.

Christina contributes articles about her areas of practice and has been circulated internationally by legal industry publishers.

**Matter handled prior to joining Benesch.*

Representative Matters

- Represented private equity firm Wellspring Capital Management LLC in the $285 million acquisition of Critical Nurse Staffing, LLC, a home healthcare service provider, and certain of its affiliates.
- Advised Currier Plastics in its investment partnership with Sheridan Capital Partners.
- Served as outside counsel in connection with the completion of an agreement for the sale of Summa Health to HatCo. This represents one of the most significant healthcare system transactions in Ohio in recent years and one of the first in which a major health system has been sold to an affiliate of a private equity fund.
- Represented Niedax Group, a leading worldwide cable management systems supplier in facilitating a joint venture with ABB, a global technology leader in electrification and automation. The collaboration is expected to close in Q4 of this year.
- Represented Minnesota-based Lifesprk as co-counsel during a strategic investment from Ucare, Minnesota's largest Medicare Advantage provider. The investment is part of a broader $20 million series B round, co-led by UCare and a Virgo-managed fund.
- Representing a telehealth physician practice as healthcare regulatory and transactional counsel in all legal matters with a focus in New York and New Jersey, such as in connection with the formation of a management services organization and corresponding medical group, ongoing regulatory guidance in connection with telehealth matters and remote patient monitoring arrangements, and drafting services agreements, employment agreements and corporate formation documentation.
- Represented distributor of pharmaceutical generics in negotiation of three-party supply agreement with ANDA holder and German drug manufacturer.*
- Assisted hospital system in implementation of IT infrastructure for pediatric joint venture arrangement with academic medical center.*

Credentials

EDUCATION

- Dresden University of Technology, 2006, Ph. D., *magna cum laude*
- Technical University of Dresden, Germany, 1997, J.D. equivalent

BAR & COURT ADMISSIONS

- Ohio
- U.S. District Court for the Southern District of Ohio

Memberships

- Co-Chair, *American Bar Association, Section of International Law Life Science and Health Law Committee*
- Certified Information Privacy Professional/Europe (CIPP/E)
- Past Chair, Columbus Bar Association, International Law Committee
- Women Lawyers of Franklin County
- Dresden Sister City, Inc., Board of Directors

Awards & Recognition

- Listed, Ohio Super Lawyers ®, Rising Stars Edition, 2014, 2017-2018

News & Insights

- Benesch Advises Currier Plastics in Investment by Sheridan Capital Partners, Accelerating Growth in Healthcare Manufacturing
  October 3, 2025 | Press Releases
- Benesch Represents Truven in Springbuk Acquisition, Offering Employers a Powerful Health Intelligence Combination
  September 11, 2025 | Press Releases
- Benesch Advises TowerBrook Capital Partners on Acquisition of Majority Stake in Industry-Leading Berkeley Research Group
  February 27, 2025 | Press Releases
- Benesch Facilitates Milestone Joint Venture for Client Niedax Group
  May 10, 2024 | Press Releases
- Annual Report to Congress on Breaches of Unsecured Protected Health Information
  April 3, 2024 | Client Alerts & Insights
- Annual Report to Congress on HIPAA Privacy, Security, and Breach Notification Rule Compliance
  April 3, 2024 | Client Alerts & Insights
- Recent Dental Benefit Provider Data Breach Highlights Legal Risks and Need for Proactive Mitigation
  June 7, 2023 | Client Alerts & Insights
- Christina Hultsch interviewed in Freight Waves | "Pandemic exposed global pharmaceutical supply chain’s fragility"
  February 23, 2023 | Media Mentions
- Benesch Starts Task Force To Deal With Aftermath Of Dobbs
  August 11, 2022 | Announcements

- UCare Invests in Lifesprk
  October 14, 2021 | Press Releases

Speaking & Events

PAST EVENTS

- Integrating AI Into the Practice of Law | Christina Hultsch
  October 29, 2025 | Speaking Engagement
- Health Technology CLE: Trends for 2023
  July 26, 2023 | Firm Events
- Central Ohio Women's Virtual Networking Event | Liz Gillmore, Christina Hultsch
  November 16, 2021 | Speaking Engagement
- What You Don't Know Can Hurt You: Data Protection Best Practices for High Growth Businesses | Christina Hultsch
  December 14, 2018 | Speaking Engagement
- Data Breach Simulation (October 2018) | Christina Hultsch
  October 31, 2018 | Speaking Engagement