

Joel R. Pentz

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Overview

Joel Pentz is a strategically focused business advisor and legal counselor. With a broad and unique background in private practice and as in-house general counsel, in both the private and public sector, his common-sense approach and emphasis on efficiency drives business-based results.

Joel's practice is centered around all aspects of corporate real estate and business transactions with particular focus on warehouse, distribution, logistics, manufacturing and related industrial assets. He has extensive experience leading, planning, structuring, negotiating, managing and executing real estate acquisition, divestiture, leasing, financing, development and joint venture transactions, annually advising on more than 100 leases comprising over 5 million square feet and in excess of $1 billion in private equity based merger and acquisition transactions.

Joel represents a broad range of clients in multiple industries including Fortune 500 companies, private equity firms and related portfolio companies, transportation and logistics industry companies including 3PLs, warehousers, distributors, and manufacturers.

In addition to his private practice background, Joel has significant public sector experience as a former port authority in-house General Counsel where during his tenure he had regular and significant interaction with local, state and federal elected officials and governmental agencies, trade organizations and interested stakeholder groups in connection with policy and advocacy, public relations, project planning and management, construction, environmental, funding, economic development, public private partnerships and general business development efforts with respect to major regional logistics and intermodal assets and related public infrastructure improvements, industrial properties and warehousing facilities, logistics and transportation issues, industrial and waterfront development and collaborative public private partnership opportunities.

Representative Matters

- Represented Gridiron Capital in its acquisition of Centroid, a premier Oracle Cloud Infrastructure service provider.
- Advised TowerBrook Capital Partners in acquiring a majority stake in Rael, a leading women's wellness brand focused on holistic cycle care.
- Represented private equity firm Wellspring Capital Management LLC in the $285 million acquisition of Critical Nurse Staffing, LLC, a home healthcare service provider, and certain of its affiliates.
- Advised COEO Solutions, backed by private equity firm Riata Capital Partners, on its acquisition of NetWolves Network Services.
- Represented Rover Group, Inc., the world's largest online marketplace for pet care, in its acquisition of Meowtel Inc., the leading cat-sitting marketplace.
- Represented GarageCo Holdings, Inc. in its add-on acquisition of Omaha Door & Window, expanding the GarageCo platform.
- Represented Blackstone in connection with its acquisition of a portfolio of 228 mortgage loans from Atlantic Union Bank for approximately $2 billion.
- Represented Blue Marlin Partners in acquiring a stake in Mo' Bettahs, a Hawaiian-Style Barbecue restaurant chain.

Credentials

EDUCATION

- Case Western Reserve University, 1999, J.D.
- Mercyhurst University, 1995, B.A., Sports Organizational Management

BAR & COURT ADMISSIONS

- Ohio

Memberships

- Leadership Cleveland, Class of 2010

News & Insights

- Benesch Advises TowerBrook Capital Partners on Its Investment in Rael
  August 24, 2026 | Press Releases

- Benesch Advises COEO Solutions on its Acquisition of NetWolves
  August 12, 2026 | Press Releases
- Benesch Advises Gridiron Capital on its Investment in Centroid
  July 20, 2026 | Press Releases
- Benesch Advises COEO Solutions on its Acquisition of S-NET Communications
  May 5, 2026 | Press Releases
- Benesch Advises Rover Group, Inc. on Acquisition of Meowtel, Inc.
  February 4, 2026 | Press Releases
- Benesch Advises Riata Capital Group on Acquisition of COEO Solutions
  February 2, 2026 | Press Releases
- Benesch Advises Riata Capital Group on Acquisition of Government Window
  October 10, 2025 | Press Releases
- Benesch Advises Rotunda on Strategic Investment in Capital Machine Technologies
  April 22, 2025 | Press Releases
- Benesch Advises TowerBrook Capital Partners on Acquisition of Majority Stake in Industry-Leading Berkeley Research Group
  February 27, 2025 | Press Releases
- Benesch Advises Blue Marlin Partners on Acquiring Strategic Stake in Mo’ Bettahs
  October 25, 2024 | Press Releases