

Kathrin "Kat" Zaki

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Overview

With a focus on digital health and life sciences, Kat works closely with innovative providers in shaping the future of healthcare. Her unique knowledge, rooted in a diverse range of professional experiences, encompasses extensive research on models of care delivery, data privacy issues and barriers to care access. She is a dedicated advocate for disability rights and healthcare advocacy.

Kat's practice includes a particular focus on telehealth initiatives, where she demonstrates specific proficiency in advising clients in the remote patient monitoring and chronic care management space. Her comprehensive approach is informed by evaluating cutting-edge SaaS programs that leverage technology to monitor patient health remotely. She regularly counsels clients on implementing new technologies in compliance with existing regulatory and privacy considerations.

In addition to her private sector experiences, Kat has gained valuable insights in the state and federal government sectors through externships at the U.S. Department of Health and Human Services, the Massachusetts Health Policy Commission and a high-growth biotech startup. Her exposure includes navigating the dynamic landscapes of government policies and emerging biotech ventures.

Kat is a proficient legal writer and researcher, a collaborative team player, and a motivated leader committed to finding innovative solutions for the most complex legal and business challenges in the healthcare industry. Her deep understanding of the evolving healthcare landscape reflects a dedication to addressing the multifaceted aspects of this critical industry.

Representative Matters

- Represented private equity firm Wellspring Capital Management LLC in the $285 million acquisition of Critical Nurse Staffing, LLC, a home healthcare service provider, and certain of its affiliates.
- Represented Preferred Vascular Group (PVG) in its acquisition by Surgery Partners (NASDAQ: SGRY), expanding access to high-quality vascular care and outpatient solutions for dialysis patients.
- Represents dental support organizations (DSOs) in acquisition of dental and oral surgery practices nationwide.
- Represents management support organizations (MSOs) supplying management services to physician practices in New York, New Jersey and other states with a focus on physician extenders, telemedicine and remote patient monitoring.
- Represents pharmaceutical institutional sites and consultants in all areas of clinical research.
- Represented Petauri, a portfolio company of Oak Hill Capital, in its acquisition of Brightly Network, a healthcare communications company specializing in software, medical asset management, and consulting services.
- Represented TowerBrook Capital Partners in acquisition of Berkeley Research Group, a consulting and advisory services firm specializing in health analytics, healthcare policy, and proprietor of 340(b) program software.
- Represented Pharmalliance in acquisition of Complete Health Economics Outcomes Research Solutions (CHEORS), leading provider of HEOR and market access services for the pharmaceutical, biotech and life sciences space.

Credentials

EDUCATION

- Boston University School of Law, 2021, J.D.
  - Health Law Concentration with Honors
- Northeastern University, 2018, B.S. in Health Sciences, minor in Global Health, *cum laude*

BAR & COURT ADMISSIONS

- New Jersey
- New York

Memberships

- Member, American Health Law Association (AHLA)
- Member, American Telehealth Association (ATA)

Beyond the office

Hobbies

- International “Settlers of Catan” champion
- Travel photography
- Interior design
- Film critique and trivia

News & Insights

- Law.com Highlights Benesch Analysis of HRSA's Revised 340B Rebate Pilot
  November 3, 2026 | Media Mentions
- HRSA’s Revised 340B Rebate Pilot Drama
  October 21, 2026 | Client Alerts & Insights
- Emerging Enforcement Trends in Digital Health Data Privacy: Lessons from Washington’s My Health My Data Act, FTC vs. Hims & Hers and UCHealth Enforcement Actions
  August 31, 2026 | Client Alerts & Insights
- CMS Proposes Sweeping Restrictions on Remote Patient Monitoring: The Outsourcing Ban, Reimbursement Revaluation and Potential Code Consolidation in the CY 2027 Physician Fee Schedule Proposed Rule
  July 28, 2026 | Client Alerts & Insights
- Benesch Advises Preferred Vascular Group in Strategic Sale to Surgery Partners
  April 20, 2026 | Press Releases
- California Enacts SB 351: New Restrictions on Private Equity and Hedge Fund Involvement in Physician and Dental Practices
  October 14, 2025 | Client Alerts & Insights
- OIG and DOJ Intensify Remote Patient Monitoring Oversight: 2025 Data Snapshot, FCA Settlement and the Emerging Enforcement Playbook
  October 10, 2025 | Client Alerts & Insights
- CMS Announces “WISeR” Model: New Prior Authorization Pilot Targeting “High-Risk” Medicare Part B Services
  October 2, 2025 | Client Alerts & Insights

- CMS Proposes Comprehensive Updates to Remote Patient Monitoring and Remote Therapeutic Monitoring Reimbursement
  August 25, 2025 | Client Alerts & Insights
- Benesch Advises TowerBrook Capital Partners on Acquisition of Majority Stake in Industry-Leading Berkeley Research Group
  February 27, 2025 | Press Releases

Speaking & Events

PAST EVENTS

- The Role of Innovation and Emerging Technologies in Healthcare | Kathrin L. Zaki
  September 12, 2024 | Speaking Engagement