

Megan K. MacCallum

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Overview

Meg counsels clients across industries, modes, and from end-to-end of the supply chain. She navigates the legal and business issues that affect transportation, supply chain, and international trade operations. In doing so, Meg represents retailers, technology companies, distributors, manufacturers, carriers, brokers, warehousemen, logistics providers, and more. Meg offers compliance counsel, contract drafting and negotiation, representation in mergers and acquisitions, and strategic business guidance.

Meg's approach to compliance is pragmatic and action-oriented. She offers effective compliance counsel for businesses standing up operations, dealing with agency enforcement, or with day-to-day operational and strategic questions. Meg is experienced in navigating compliance issues related to customs, export controls, economic sanctions, hazardous materials, regulated commodities generally including foodstuffs, alcohol, and pharmaceuticals, and all modes of transportation and logistics services. Meg is trained in export controls and certified in hazardous materials compliance in ground transportation.

Meg drafts and negotiates contracts for businesses at all points in the supply chain. In doing so, she quickly identifies points of legal and operational risk and assists her clients to manage the same. Meg regularly manages Requests for Proposal processes for shippers and service providers. She also provides as-needed and ongoing transportation and supply chain contract review for shippers, retailers, and logistics service providers alike. She is experienced in drafting and negotiating transportation and logistics agreements and related software and technology agreements.

Meg also represents supply chain participants in mergers and acquisitions. She provides guidance on key points of risk in the transportation and logistics space and also offers expertise for buyers and sellers with international operations. She counsels clients on the transfer of ownership and post-close operations of motor carriers, brokers, warehouseman, forwarders, and other logistics service providers including as regulated by the U.S. Department of Transportation and the Federal Maritime Commission. She is also experienced with navigating the transfer of ownership and post-close operations of companies with operations that are subject to trade controls regulated and enforced by the U.S. Departments of Treasury, Commerce, Homeland Security, and State.

Meg uses her wide visibility to the supply chain space to provide strategic business guidance to her clients. She offers high-impact risk assessments and solutions, supports clients standing up new operations including by assisting in the structure and papering up of operations, and supports clients to navigate sourcing and technology questions.

Representative Matters

- Advised TowerBrook Capital Partners in acquiring a majority stake in Rael, a leading women's wellness brand focused on holistic cycle care.
- Represented Bluestone Equity Partners on its strategic investment in Selkirk Sport, the leading pickleball equipment manufacturer.
- Represented a Landlord for the lease of an entire six-story building (214,560 rentable square feet of premises) in Northbrook, Illinois, to the healthcare industry's largest medical-surgical product manufacturer and supply chain provider.
- Represented a private equity-back manufacturer of machine tools in its acquisition of a manufacturer of plastic injection molding & precision machined components for telecom equipment.
- Represented Yusen Logistics in its acquisition of Taylored Services, a multichannel third-party logistics fulfillment organization, from private equity firm Saybrook.

Credentials

EDUCATION

- Case Western Reserve University School of Law, J.D.
  - Dean's List
- Tufts University, *magna cum laude*

BAR & COURT ADMISSIONS

- Ohio
- Hazardous Materials Transportation Certified

Memberships

- Vice President of Programs, Council of Supply Chain Management Professionals (CSCMP), Cleveland Chapter
- Member, Institute for Supply Management (ISM)
- Member, Women in Trucking (WIT)

Awards & Recognition

- Listed, Women in Supply Chain Rising Star, *Supply & Demand Chain Executive,* 2024

News & Insights

- New BIS “Affiliates Rule” Compliance Date is November 10 Unless Suspended by U.S.-China Truce
  November 2, 2026 | Client Alerts & Insights
- InterConnect Newsletter | Q3 2026
  October 20, 2026 | Newsletters
- Benesch Advises TowerBrook Capital Partners on Its Investment in Rael
  August 24, 2026 | Press Releases
- Section 301 Duties for Forced Labor - Step 3 in IEEPA Replacement and its Impact
  July 27, 2026 | Client Alerts & Insights
- Benesch Represents L2 Brands in Acquisition of Wild Tribute
  June 25, 2026 | Press Releases
- Customs Duty Assists: Regulatory Compliance Overview and FAQ
  June 17, 2026 | Client Alerts & Insights
- Tariff Refund Litigation: A Primer on Common Plaintiff’s Theories of Recovery and Importer of Record Defenses
  June 10, 2026 | Client Alerts & Insights
- Tariff Refund Q&A: What to Do Now and What Legal Issues Lie Ahead
  April 17, 2026 | Client Alerts & Insights

- New 301 Tariffs Coming - Immediate Action Items for Supply Chains
  March 20, 2026 | Client Alerts & Insights
- Section 122 Tariffs - A New Path Forward after SCOTUS Decision
  February 23, 2026 | Client Alerts & Insights

Speaking & Events

PAST EVENTS

- Supply Chain and Supply Contracts: Strategies for Protecting Margin | H. Alan Rothenbuecher, Megan K. MacCallum
  September 29, 2026 - October 1, 2026 | Speaking Engagement
- 2026 Update on Tariffs and Trade | Megan K. MacCallum
  June 24, 2026 - June 26, 2026 | Speaking Engagement
- A Practical Roadmap to Supply Chain Mapping & Traceability and Diversification Risk Mitigation | Jonathan R. Todd, Megan K. MacCallum
  June 12, 2026 | Speaking Engagement
- Top Broker Operations Risks You Aren't Considering | Megan K. MacCallum, Robert Pleines, Jr.
  April 15, 2026 | Speaking Engagement
- IEEPA Tariff Invalidation: Key Issues for Supply Chains and Importers; Navigating Alternatives and Refunds | Megan K. MacCallum, Jonathan R. Todd
  March 25, 2026 | Speaking Engagement