

Robert A. Marchant

Co-Chair, Dental/DSO Industry Team

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Overview

Robert focuses his practice on transactional matters, including cross-border transactions, private equity, merger and acquisitions, venture capital, private debt and equity financings and day-to-day counseling of companies. Robert's experience includes all industries (consumer products, manufacturing, technology, life sciences, to name a few) and companies in all stages of development.

Robert has counseled dental service organizations (sometimes referred to as dental support organizations or DSO's) and been in the dental space for years. He has worked throughout the United States with DSO formations, DSO business structures, DSO related combinations and restructurings as well as other aspects of a dental operation. Robert is a trusted advisor and is known as a practical problem solver.

Representative Matters

- Advised Currier Plastics in its investment partnership with Sheridan Capital Partners.
- Represented buyer in its equity acquisition of a home improvement company for a purchase price of $61,500,000.
- Represented Norwalk Furniture in a transaction to give ownership to its employees through an employee stock ownership plan, or ESOP.
- Represented Dealer Tire LLC in selling a minority stake in the company to TA Associates, a leading growth private equity firm and subsequently a recapitalization with a different PE firm.
- Represented Human Arc Corporation in its acquisition of the stock of L&S Associates, Inc.

- Represented client as strategic Stalking-Horse Bidder to purchase assets as going concern in a Section 363 bankruptcy sale.
- Counseled numerous dentists as they acquire practices and expand their platform.
- Represented one of the leading residential direct to consumer brands of home improvement products in its acquisition of one of its largest competitors in the home improvement market.

Credentials

EDUCATION

- Willamette University College of Law, 2001, J.D.
- Brigham Young University, 1997, B.S., Business Management

BAR & COURT ADMISSIONS

- Ohio

Memberships

- Member, American Bar Association
- Member, Ohio State Bar Association

Beyond the office

Hobbies

Home Improvement – Currently working on transforming his 1905 Victorian House into a Farmhouse

Favorite Vacation

Cape Cod

News & Insights

- Benesch's Dental/DSO Intelligence Monthly Report: October/November 2026
  November 3, 2026 | Newsletters
- Benesch's Dental/DSO Intelligence Monthly Report: July/August 2026
  August 10, 2026 | Newsletters
- Benesch's Dental/DSO Intelligence Monthly Report: May/June 2026
  June 18, 2026 | Newsletters

- Benesch's Dental/DSO Intelligence Monthly Report: April 2026
  May 6, 2026 | Newsletters
- Benesch's Dental/DSO Intelligence Monthly Report: February 2026
  February 10, 2026 | Newsletters
- Benesch's Dental/DSO Intelligence Monthly Report: December 2025/January 2026
  January 12, 2026 | Newsletters
- Benesch's Dental/DSO Intelligence Monthly Report: November 2025
  November 24, 2025 | Client Alerts & Insights
- Benesch's Dental/DSO Intelligence Monthly Report: October 2025
  November 3, 2025 | Client Alerts & Insights
- Benesch Advises Currier Plastics in Investment by Sheridan Capital Partners, Accelerating Growth in Healthcare Manufacturing
  October 3, 2025 | Press Releases
- Benesch's Dental/DSO Intelligence Monthly Report: September 2025
  September 30, 2025 | Client Alerts & Insights

Speaking & Events

PAST EVENTS

- DSO Market Trends and 2025 Outlook Webinar
  January 21, 2025 | Firm Events
- Building the Infrastructure of the Modern DSO | Robert A. Marchant
  February 1, 2023 | Speaking Engagement
- Why You Should Rethink What You've Heard About M&A
  May 27, 2020 | Speaking Engagement