

PRACTICE

Healthcare

Benesch's Healthcare team has decades of experience representing healthcare industry stakeholders across the gamut of matters ranging from transactions to administrative and judicial advocacy to navigating regulatory and compliance complexities that impact their businesses.

Highlights

- ▶ We provide counsel to a wide variety of for-profit and tax-exempt not-for-profit healthcare clients throughout the country.
- ▶ Our clients cover a vast area of the industry, from acute and post-acute providers and suppliers, facilities and organizations to REITS and technology companies.
- ▶ We also routinely represent entrepreneurs and equity sponsors in investments, acquisitions and exits from platform, and portfolio companies in the healthcare industry.

What We Do

Transactional matters

- Mergers and acquisitions
- Divestitures
- Recapitalizations
- Reorganizations
- Equity and debt financings
- Strategic affiliations
- Joint ventures
- Integrations
- Collaborations

Reimbursement and payment programs

- Medicare
- Medicaid
- ACOs
- Value-based purchasing
- Bundled payment programs

Data security and privacy

- Responses to and mitigation of data breaches

Regulatory matters

- Enrollment
- Licensure
- Certifications
- Accreditation
- Compliance

Fraud, waste and abuse avoidance

Adversarial proceedings

- Routine audit responses
- Audit contractor activity
- Reimbursement appeals
- Responses to enforcement actions and authorities
- Self-reporting
- Litigation
- Criminal defense

Numbers & Recognition

40+

Attorneys and paralegals

bringing value beyond legal skill with extensive knowledge of the drivers impacting the healthcare industry and access to a deep, national network of thought leaders

Recognized
by Chambers



Ranked
National Tier 1
by Best Law Firms®



Representative **Matters**

- ▶ Represented one of the nation's leading healthcare systems in its acquisition of a Northeast Ohio hospital system.
- ▶ Represented the purchaser in the acquisition of two skilled nursing facilities in Wisconsin and the subsequent financing through the HUD 232(f) loan program.
- ▶ Represented a leading network of outpatient substance abuse and mental health treatment facilities in its sale to a middle-market private equity investment firm.
- ▶ Represented a healthcare provider in a Medicare payment-related matter proving that the clinical care services were indeed provided and securing an almost \$1 million remittance.
- ▶ Represented Wellspring Capital Management LLC in connection with the acquisition of Help at Home, a provider of personal care services, skilled home health services and development disability services operating from 146 branch locations in 10 states.
- ▶ Represented the seller in the sale of a manufacturer and designer of single-use medical devices, electromechanical devices and active implantables for original equipment manufacturers.
- ▶ Served as outside counsel in connection with the completion of an agreement for the sale of Summa Health to HatCo. This represents one of the most significant healthcare system transactions in Ohio in recent years and one of the first in which a major health system has been sold to an affiliate of a private equity fund.
- ▶ Represented a credit investment firm as healthcare regulatory counsel related to the purchase of three skilled nursing facilities in Florida.
- ▶ Represented Insight Chicago, Inc. as healthcare regulatory counsel in obtaining approval for an Illinois Certificate of Need in its acquisition of Mercy Hospital & Medical Center from Trinity Health Corporation.
- ▶ Represented Rush University Medical Center and Select Medical Corporation as healthcare regulatory counsel in obtaining approval for an Illinois Certificate of Need to construct a new \$109 million, 100-bed LTAC/Rehabilitation hospital.
- ▶ Represented a health system in connection with a Series A investment by a healthcare fund for \$7.5 million.